

## Question list for dataset A13. Drug Trading Routes Interviews in Nangarhar and Nimroz provinces

### Broker, Militia and Influentials Interviews

Section 1 - Personal background history

Section 2 - Early Life (Daud Khan, Sahir Shah)

2.1 - What are your earliest memories

2.2 - Do you remember what life was like during this period

What did the people do for living in their village locale

2.3 - Did many people have connections with Pakistan, Iran and Kabul during that time And to which extent were they traveling or commuting

Section 3 - War years (1979-2001)

3.1 - What was life like for ordinary people during the war years

How was the people life during this period

How were you and your family affected

3.2 - When were the worst times for the people living here

3.3 - What was security like for ordinary people Can you recall any specific incidents of insecurity that affected you or your community

3.3.1 - Which place could couldn't you go

3.4 - Who were the main political parties and how were their relationships with the people

Did this change over time

3.5 - What were the biggest changes you saw during this period (economic, social, political)

3.5.1 - Did some types of people or places become better or worse off during this period

3.5.2 - How were people's livelihoods affected

How were they and their family affected

What did people do to survive

3.5.3 - Did some forms of economic activity become more or less important If so, which activities and why

When were the moments of change i.e. when things suddenly got better or worse in terms of fighting or stability

3.6 - What kinds of help did they receive during this period Government, international, relatives etc.

Did you migrate to Pakistan, Iran, Kabul or elsewhere

#### Section 4 - Post 2001 period

4.1 - Describe how you and your family were affected by the change in government in 2001 (security, livelihoods, local politics, social attitude etc.)

4.1.1 - What have been the main changes for you and your family in the years since 2001 (Education, Health)

4.1.2 - What have been the main changes for you in the years since 2001 (Development)

4.1.3 - What have been the main changes in women life since 2001

4.2 - Which places in Nangarhar Nimroz have become more or less wealthy more or less secure since 2001 and why

4.3 - Do you have relationships networks across the border and have these changed since 2001 If so, how and why

4.4 - Have your expectations from the government (national, provincial, local) changed since the war years If so how

4.5 - How do you compare the 2001 period to the past period Would you say what have caused improvement for you and your family Have something become worse

4.6 - In your opinion, what are the main causes of growing Taliban insurgency in Nangarhar Nimroz Are you your family affected by this in any way What, if anything should be done about it

What kind of support did they or their families personally receive from authorities since 2001 Can you describe this support (government, NGO, military etc)

#### Section 5 - Specific questions

5.1 - What are the most important political and security challenges currently facing Nangarhar Nimroz What kind of changes would be the most helpful How likely is it that these changes will happen

How has local security changed since the new government came to power

5.2 - What would you say are the most important events to have impacted the cross-border trading business in Nangarhar Nimroz since 2001 Why

5.3 - Can you describe how the trafficking of drugs and other illicit goods has impacted the economy of Nangarhar Nimroz over time In your opinion, who benefits the most from this

5.4 - Are there particular families or individuals that control or influence the cross-border trading business in Nangarhar Nimroz

How has the cross-border trade been affected since the Taliban returned to power Are the same people involved or have there been major changes in who is involved and successful Please give examples to illustrate

People trafficking & migration

5.5 - What have been the main challenges for cross-border traders How have these challenges developed over the time you have been involved in cross-border trade

How are those challenges dealt with Who is able to deal with those challenges better, who is less prepared

5.6 - Influential and respected people like you are often approached to help solving problems. How can you or respected people like you help solving problems that traders encounter

Can we discuss some examples

Do brokers compete each other in providing their services (e.g. mediators between clients and political patrons)

How and why did you become a broker problem solver for cross-border traders What were the circumstances that made you decide to engage What made you change your mind

If you stop your intermediation and services for this trade, which opportunities and risks would the traders face with

5.7 - Coercive Brokerage Militias

5.7.1 - Personal relationship to militias

5.7.2 - Formation and function of armed groups in the area

5.7.2.1 - From your perspective, what has been the role and impact of local armed groups in your district and more generally, in Nimroz Nangarhar, prior to the arrival of the new [Taliban] government

5.7.2.2 - What was the relationship between local armed groups in your area, the former government, and the Taliban

5.7.2.3 - How were local armed groups financed, how did they finance themselves

5.7.3 - Support and protection to the population traders and traffickers

5.7.3.1 - Are there important traders, traffickers, business (legal or illegal) living and operating from his area

5.7.3.2 - Did such traders traffickers sarrafs businessmen turn to commanders of armed groups to provide security for their businesses

5.7.3.3 - How did do people from the local community approach you if they need his support or simply want to work or coordinate with him

5.7.3.4 - How has the situation regarding local armed men, the community and the government changed since the Taliban are in charge

5.7.4 - How important is political protection, political support for his success as commander

5.7.5 - How do you see the current political situation regarding the change of government for a peace in your district, in the province and in Afghanistan as a whole

5.8 - Comment

Did the drugs conflicts refer to the district during the time you were district governor

What kind of political changes would be most helpful for the cross-border business and for the services you provide as a facilitator problem-fixer mediator

What qualities do you have as a problem-solver Which connections are important and which challenges have you faced, what motivates you to help others with the issues they face in cross-border trade

Section 6 - cases, narratives from interview

## Guideline Interviews – Drug Trading Routes

### Cultivator

#### A. Info about farmer

01. How many people live in your household & participate in agricultural work
02. How much land do you have
03. How do you own or use the land you cultivate
- 03a. Do you grow opium on own or sharecropped land ...if sharecropped is this just to grown opium ...If not what else

#### B. Peasant economy

04. What are your main non-frame income sources
05. Consumption of the income
06. What crops do you cultivate - What is subsistence - What is cash crop
07. Since when do you cultivate opium or hashish
08. Speaking about your drug cash crops, who are your buyers - arrangements - prices
09. Costs & prices per jirib according to selling arrangement and cash crop

Arrangement 1

Arrangement 2

#### C. Additional logistics

10. How are you usually paid
11. How do you usually deliver your crops
- 11.1. How did costs and prices change since the Taliban government came into power

#### D. Challenges and risks

12. What are the main challenges for your farming
13. More specifically, what are the main risks (threats) for your farming economy
14. How do you deal with risks

14.1. How did risks and challenges change since the Taliban government came into power

E. Assessment of the market and competition

15. How is the market around farmgate opium sales organised - Is there a lot of competition

16. How is your sales market

17. Who are the most powerful actors in this market - Who determines or influences the prices

F. Associations and entry into business

18. Are you a member of a certain formal or informal association, party, or similar

19. If yes, do you pay any fees - How do you serve the association

20. What do you gain from being part of the association

21. Can any farmer here enter the business and start cultivating opium or hashish, etc.

G. Assessment of Taliban and Government side

22. Do you deal with both the government and the Taliban side

23. What are the pros and cons on the government side

24. What are the pros and cons on the Taliban side

25. How has the opium & hashish cultivation business changed since you are engaged in it

H. Final discussion

26. When you think about the challenges, opportunities and risks involved in growing opium, what are the most important characteristics that make a trader like you successful

27. What are the dominant or most important ties that establish trust and allow the trade to proceed - More specifically, how do you choose the traders you deal with to avoid being cheated or other negative consequences

28. What are the most important changes for your business that came with the change of government

**Hawala Dar - Sarraf**

A. Personal Background

01. Where are you from originally Since when are you active as a hawala dealer in this location

02. How did you become a hawala trader What did you do before What else do you do aside from hawala services

B. Information about business

03. Since when are you in this business
04. Are you officially registered
05. Could you describe us your business
06. From which area do your customers come from
07. Approx. how many regular clients do you have
08. Speaking about business customers, what kind of businessmen come to you
09. What services do you offer to them
10. How has the organisation of the business of refining changed with the new Taliban government

C. Business model - costs - price structure

11. What is your price for the different services your offer
12. How do you determine the price commission for the different services you offer
13. What costs do your business involve Can you describe us your cost structure
14. How did costs and prices change since the Taliban government came into power  
What changes do you expect in the future

D. Additional logistics

15. Speaking specifically about clients from the drug economy, what services do you offer
16. How much do you charge for the different services
17. What is your profit for these different services

E. Challenges and risks

18. What are the main challenges for your business
19. More specifically, what are the main risks (threats) for your business
20. How do you deal with risks
21. How do you arrange for protection security for your business
22. More generally, how important is access to mediators facilitators brokers to deal with the risks and challenges of the hawala business
23. How did risks and challenges change since the Taliban government came into power  
What changes do you expect in the future

F. Assessment of the market competition

24. How is the market structured Who are your main competitors How many similar hawala traders are there in this region
25. Is there a hierarchy of large, middle and small hawala traders

G. Associations and entry into business

25. Are you a member of a certain formal or informal association, party, group

27. If yes, do you pay any fees How do you serve the association

28. What do you gain from being part of the association

29. Can anybody enter the hawala business and offer financial services

H. Assessment of Taliban government side

30. Before the Taliban takeover, did you deal with both the government and the Taliban side

31. What were the pros and cons on the government side

32. What are the pros and cons of the Taliban government

**Local Trader**

A. Personal Background

01. Where are you from originally

02. How did you become a trader

B. Organisation

03. Since when are you in business

04. What is your Portfolio of trade activities and what role does the trade in opium play in this

05. Could you describe to us your business

C. Areas of operation

06. Where do you buy your goods

07. Could you briefly describe these different areas

08. Do you require storage for these goods

09. Where do you sell them

10. Have the purchase, storage and sale areas changed over the past years

D. Business model, costs, price structure

11. What is your business model How do you pay farmers

12. Please describe the farmers from whom you buy your goods

13. How do you determine the price for your purchase from farmers

14. How do you determine your sale price

15. Please describe your buyers

15.1. How did costs and prices change since the Taliban government came into power

E. Additional logistics

16. How are you usually paid

17. Where do you usually pick up your cargos

18. Where do you usually deliver

F. Challenges and risks

19. What are the main challenges for your business

20. More specifically, what are the main risks (threats) for your business

21. How do you deal with each of these risks (if relevant)

22. More generally, how important is access to mediators, facilitators, brokers to deal with the risks and challenges of the trafficking business

22.1. How did risks and challenges change since the Taliban government came into power

G. Assessment of the market, competition

23. How is the market structured

24. How is your sales market

25. Are you a member of a certain formal or informal association, party, group

26. If yes, do you pay any fees

27. What do you gain from being part of the association

H. Assessment of Taliban - government side

28. Do you deal with both the government and the Taliban side

29. What are the pros and cons of the government side

30. What are the pros and cons on the Taliban side

I. Final discussion

31. When you think about the challenges, opportunities and risks involved in this business, what factors-aspects do you think are most important to be successful

32. What are the dominant -most important ties that establish trust and allow the trade to proceed

33. How has the trade changed over time, how did you adapt to the changes over time

34. What are the most important changes for your business that came with the change of government

J. Comment

**Militia Commander**

A. Personal Background

01. Where are you from originally

02. How did you become a commander



03. What was the main motivation-reason to take up this difficult responsibility
- B. Formation of militias in the area
  04. When was your group established in this area
  05. Was it established by a specific programme
  06. Has it changed affiliation over time
  07. Are there other local armed security providers
- C. Challenges from the perspective of the commander
  08. How is the security situation in the district
  09. What is the area under your control
  10. In general terms, what do you consider his most important successes as a commander in terms of security provision
  11. Have there been attacks on your men recently
  12. If there was an attack, what was the reason
- D. Context - chain of command - links with government
  13. Where do you receive your orders from
  14. Did you and your men receive any formal training
  15. How is your cooperation with the ANSF
- E. Paying troops - taxing - ushr - zakat
  16. Approx. how many men are under your command
  17. Where do you receive your funding from
- F. Support and protection to the population - traders and traffickers
  - 17\_2. Are there important traders, traffickers, business - legal or illegal - living and operating from his area
  18. Do these traders turn to you and ask you to provide security
    - 18a. What protection do they require for running their business
    - 18b. How do they compensate for the protection
  19. Do traders then try to establish a kind of waseta relation with commanders
  20. Can commanders only offer protection to traders in their own area of control
  21. Do local people turn to him to resolve security issues, disputes, or conflicts
  22. How do they approach you
- G. Political support and brokerage
  23. How important is political protection, political support for his success as commander
  24. Is being part of network...

25. Thru his contacts upwards and downwards to traffickers - farmers, can you help them negotiate - resolve their problems with the government

H. Peace Talks

26. How do you see the current political situation regarding the negotiations for a peace in Afghanistan

I. Comment

**Producer, Refiner**

A. Personal Background

01. Where are you from originally

02. How did you become a trader

B. Organisation

03. Since when are you in business

04. Could you describe to us your business

05. How has the organisation of the business of refining changed with the new Taliban government

C. Business model, costs, price structure

06. Do you specialise in processing, refining opium to heroin, or do you also trade opium or traffic heroin

07. Where do you hire your specialist staff

08. Where do you get your raw materials from

09. How many such clients or suppliers do you have

10. To whom do you sell the refined heroin product

11. Can you describe your cost structure

12. How are you usually paid What are the modalities of payment

13. How do you determine the price for your opium purchase, be it from farmers or petty traders

14. How do you determine the price of processing as a contract job

15. What do you do with the refined product

16. How do you determine your sale price or commission

17. Please describe your buyers, customers

18. Have the purchase, storage and sale areas changed over the past years

E. Additional logistics

19. How are you usually paid

20. Where do you usually pick up your cargos

21. Where do you usually deliver

F. Challenges and risks

22. What are the main challenges for your business

23. More specifically, what are the main risks (threats) for your business

24. How do you deal with each of these risks (if relevant)

25. More generally, how important is access to mediators, facilitators, brokers to deal with the risks and challenges of the trafficking business

26. How did risks and challenges change since the Taliban government came into power

G. Assessment of the market, competition

26. How is the market structured

27. Are you a member of a certain formal or informal association, party, group

28. If yes, do you pay any fees

29. What do you gain from being part of the association

30. Can anybody enter the business and establish laboratory

31. What factors do you consider in choosing the location for the lab

H. Assessment of Taliban - government side

32. Do you deal with both the government and the Taliban side

33. What are the pros and cons of the government side

34. What are the pros and cons on the Taliban side

I. Final discussion

35. What factors-aspects do you think are most important to be successful

36. What are the dominant -most important ties that establish trust and allow the trade to proceed

37. What are the most important changes for your business that came with the change of government

J. Comment

**Transporter**

A. Personal Background

01. Where are you from originally

02. How did you become a transporter

B. Organisation

03. Since when are you in business

04. Could you give us some basic information about your business

05. In general, is there a clear-cut difference between traffickers and transporters, or are many traffickers also transporters, and vice versa, many transporters also traffickers

06. Do you work for just one person or many different traffickers

07. How has the change of government affected your business

C. Routes

08. Could you describe us the different routes you usually take

09. Have your routes changed over the years you have been in business What where the major changes and why did the routes changen

10. Are you the one who choses routes or are the routes chosen or negotiated with the trader

D. Business model, costs, price structure

11. What is your business model

12. Who are your customers

13. Costs & prices per routes

14. How did costs and prices change since the Taliban government came into power

E. Additional logistics

15. How are you usually paid

16. Where do you usually pick up your cargos

16.1. To where do you usually deliver

F. Challenges and risks

18. What are the main challenges for your business

19. More specifically, what are the main risks (threats) for his business

19.1. How do you deal with these risks

20. How did risks and challenges change since the Taliban government came into power

21. How important is access to mediators, facilitators, brokers to deal with the risks and challenges along the way

How did costs and prices change since the Taliban government came into power What changes do you expect in the future

G. Assessment of the market, competition and openness, entry

22. How is the market structured

23. How open is the transportation business for drugs

24. Can anybody drive the cross-border routes

25. How has the market changed with the new government
26. Are you a member of a certain formal or informal association, party, group
27. If yes, do you pay any fees
28. What do you gain from being part of the association

#### H. Assessment of Taliban - government side

29. Before the Taliban takeover, did you deal with both the government and the Taliban side
30. What are the pros and cons of the government side
31. What are the pros and cons of the Taliban government

#### I. Final discussion

32. When you think about the challenges, opportunities and risks involved in this business, what factors, aspects do you think that make a transporter like you successful
33. What are the dominant, most important ties that establish trust and allow the trade to proceed
35. What are the most important changes for your business that came with the change of government

#### J. Comment

### Wholesale Trader

#### A. Personal Background

01. Where are you from originally
02. How did you become a trader

#### B. Organisation

03. Could you give us some basic information about your business
04. Since when are you in business
05. In your understanding, what is a small, medium and large trader
06. In terms of quantities traded, do you consider yourself a small-medium-large trader
07. What is your Portfolio of trade activities and what role does the trade in opium play in this portfolio

#### C. Context at your base location

08. Are there many traders in his location
09. Could you explain, giving an example each, what the small, medium and large trade looks like now in this location
10. Do you think outsiders could also come here to trade
11. Are there other kinds of outsiders who are excluded from the trading networks

- 12. Is there cooperation between traders
- 13. Do the traders know each other
- 14. How are prices usually negotiated
- 15. Are there big dominant traders in the area who can fix prices

How has the organisation of the trade changed with the new Taliban government

D. Information along the route

- 16. How do traffickers usually find out about the current prices
- 17. How do traffickers find out current information about the security situation along the road
- 18. Could you describe us a concrete route from A to B
- 19. Usually, commanders can only offer security for their own territory
- 20. Which are the currently used trafficking routes by traders in this area
- 21. Do traders from here cross the border to sell their produce on the other side
- 21.2 What are the key factors that determine which route and until what destination a trafficker chooses
- 22. How do the relationship between transporter and trafficker work
- 23. Is there a permission needed to take certain routes
- 24. How do traffickers from here usually traffic
- 25. Do traffickers from this area generally prefer off-roads - minor roads or main roads
- 26. Can you tell us a story of a more complex smuggle transaction

E. Relation with militias - Taliban - security forces along the route

- 27. Are the arrangements with the security providers along the route usually long-term, short-term or one-off
- 28. Do some traders belong to certain parties

How has this changed under the new Taliban government How did these arrangements work before, how do they work now

F. Value chain, costs and payments

- 29. Can you describe a typical compilation of costs along a route
- 30. Where do traffickers usually pay ushr - taxes - bribes
- 31. How are the usual payment arrangements in the business
- 32. Which payment modalities are commonly used for these payments

How did costs and prices change since the Taliban government came into power What changes do you expect in the future

G. Problem solvers - conflict resolution

33. What are the most common problems - challenges traffickers have to face and resolve

34. How do you try to resolve them

35. How important is political protection for trafficking and at what level is it needed

36. What are the reasons for traffickers seeking political protection

37. More generally, how important is access to mediators - facilitators - brokers to deal with the risks and challenges of the trafficking business

H. Assessment of Taliban - government side

38. From the perspective of trafficking, what are the pros and cons

I. Final discussion

39. When you think about the challenges, opportunities and risks involved in this business, what factors-aspects do you think are most important to be successful

40. What are the dominant -most important ties that establish trust and allow the trade to proceed

41. How has the trade changed over time, how did you adapt to the changes over time

J. Comment